

INSEAD



**The Business School
for the World**

PhD Admissions: Welcome!

PhD Admissions : A two-step process

The next round of admissions for the PhD in Management is set for **December 10th, 2010** — and this is for entrance into the program for the fall of 2011. To submit your application, see our Admissions Process checklist: **it's a simple two-step process.**

To get started, two urls on the INSEAD PhD web site:

▷ **Online applications:**

http://www.insead.edu/phd/admissions/online_application.cfm

▷ **PhD Admissions information page:**

<http://www.insead.edu/phd/admissions/phd.cfm>

PhD Admissions Checklist: Step One

First, submit your online application at:

http://www.insead.edu/phd/admissions/online_application.cfm.

Please note that the application process is **fully electronic**. The application form should contain all of the following information:

- Profile**

- Personal information**, test results, academic background, professional background, international exposure and activities and interests.

- Statement of Purpose** with electronic signature.

- Recommendation**: Institution name/name of faculty, scholar or individual recommending applicant.

- Photograph** in jpeg or gif format.

And, please note: there is an application fee of 50 € charged to apply to the INSEAD PhD in Management.

PhD Admissions Checklist : Step Two

Supporting Documents: *In order for your application to be complete and to be taken into consideration for admission into our program in fall, we have listed here below the following material that should be uploaded on our admissions platform by **December 10th, each year for next entry in September.***

The supporting documents are:

- **Electronic copy of Official Transcripts of Grades and Diploma** with certified translation in English where applicable (photocopies are not acceptable unless officially certified).
- **Electronic copy of Original GMAT score report** sent by Pearson VUE or **Original GRE score report** sent by ETS (test must be taken less than five years before).
- **Electronic copy of Original TOEFL score report** sent by ETS (test taken less than two years before) (NB: Applicants whose native language is not English are required to take the TOEFL test unless their university degree is from an institution where the curriculum was exclusively taught in English)
- **Three electronic letters of recommendation** from faculty or scholars, asked by the applicant through a link sent from the online application and submitted back by the recommender through the platform.

Snapshot of the fall 2008 entering class

Numbers: A new entering class of 12 PhDs

Campus residency:

Fontainebleau: 8

Singapore: 4

Gender Diversity: 5 women

Average Age: 27

Average Test Scores:

TOEFL: > 297

GMAT : > 750

2008 Intake

Breakdown of nationalities:

- Argentina
- China
- Germany
- Spain
- India
- Iran
- Italy
- Korea
- Serbia
- Singapore
- Turkey

Snapshot of the fall 2009 entering class

Numbers: A new entering class of 19 PhDs

Campus residency:

Fontainebleau: 10

Singapore: 9

Gender Diversity: 7 women

Average Age: 26

Average Test Scores:

TOEFL: ▷ 297

GMAT : ▷ 750

2009 Intake

Breakdown of nationalities:

- Australia
- Canada
- China
- France
- Germany
- India
- Iran
- Korea
- Portugal
- Singapore
- Turkey
- Ukraine

FAQs

For all the details about the INSEAD PhD Program, see:

<http://www.insead.edu/phd/faqs/index.cfm>

Information about the PhD Program
Applications Requirements
Admissions Process: still more details...
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Contact Information

Information about the PhD Program

▷ <http://www.insead.edu/phd/faqs/index.cfm>

- ***How long is your PhD program?*** -- The INSEAD PhD in Management is a 4-year program, the first two years being dedicated exclusively to courses, the last two-three to research and dissertation.
- ***What is the minimum degree required in order to apply to your program?*** -- Applicants must hold a University-level degree and have a working knowledge of English.
- ***Are there any undergraduate prerequisites?*** -- No particular requirement concerning fields of study at the undergraduate level.
- ***Do I need a high level of math for your program?*** -- Candidates with a weak mathematical background will be encouraged to undertake remedial math work before entering the program.
- ***What are the possible areas of specialization for your PhD?*** – There are in fact six: [Decision Sciences](#), [Finance](#), [Marketing](#), [Organizational Behavior](#), [Strategy](#) and [Technology and Operations Management](#).

Information about the PhD Program (cont.)

- ***Are there exemptions granted for some courses, due to prior academic work as MBA, Masters, PhD, or even work experience?*** – We do not grant any exemptions prior to admittance. However, in particular instances, candidates may be exempted from certain required courses in which they demonstrate knowledge. These exemption requests have to be submitted to the course instructor and be approved by the PhD Dean. In case of approval, alternative work is proposed.
- ***Is it possible to apply for a PhD in Singapore?*** – Absolutely! In September 2008, INSEAD started running one section of its PhD Program in Singapore. Choice of Singapore campus should be indicated on your online application.
- ***I am presently working and I would like to know: could I do a PhD on a part-time basis?*** – INSEAD's PhD in Management is a 4 year full-time curriculum. As well, all the courses are compulsory and take place on our Fontainebleau or Singapore campus. Therefore, the answer is: no, it is not possible to combine a PhD with your work.

Information about the PhD Program (cont.)

- ***Is there any residency requirement?*** -- Students are expected to spend a full four years in residence at INSEAD on either campuses, but in no case less than three years.
- ***Do you offer a PhD curriculum on-line?*** -- No, INSEAD's PhD is not available on-line as of now.
- ***Can I apply to the Europe campus even though I do not speak French?*** -- The INSEAD PhD program is taught exclusively in English. English is the communication language at INSEAD, so French is absolutely not required for our PhD studies.
- ***How many students are admitted to your program each year?*** – The INSEAD PhD Program is highly competitive, with approximately 20 applicants accepted each year.
- ***Who is in charge of the INSEAD PhD Admissions?*** – The PhD Committee and the PhD Dean.

Information about the PhD Program (cont.)

- ***What are the criteria for the selection of candidates?*** -- Candidates are assessed on the basis of outstanding intellectual ability, motivation, faculty recommendations and potential for an international academic career.

Application Requirements

▷ <http://www.insead.edu/phd/faqs/index.cfm>

- **How do I apply?** -- All of our applications are now done online, via this web link: http://www.insead.edu/phd/admissions/online_application.cfm .
- **What is the deadline for submitting my PhD application?** -- The application files have to be sent to the PhD Office before December 10th, **each year** for entry in September.
- **Can I send my application file if I have not yet taken my GMAT or TOEFL?** -- You may submit your file and specify when you will be taking the tests (no later than November 30th). You will then have to upload an e-copy of your student score copy on our application platform and request from ETS to send the official scores directly to the PhD Office for the December 10th deadline. However, it is strongly recommended to submit a complete application file.
- **What are the exam codes please for the INSEAD PhD Program, when I take my tests?** -- The Code Centers for the PhD Program are: 3244 (GRE), DL3-S8-08 (GMAT) and 3244 (TOEFL).

Application Requirements (cont.)

- ***What is the minimum GMAT/GRE score?*** -- There's no cut-off point. The selection is based on the applicant's general profile and whole academic background. However, scores of 700 upwards for GMAT and 800 for GRE are not uncommon.
- ***Can I send GMAT/GRE or TOEFL scores which are more than five years old?*** -- The Admissions Committee requires GMAT/GRE scores no more than five years old and TOEFL score no more than two years old.
- ***Are there TOEFL waivers ?*** -- If you can certify that you have studied in an English-speaking institution in which the teaching and the exams were exclusively in English, you may be exempted from the TOEFL test.
- ***If I have working experience, can I ask my superior to write a recommendation letter for me?*** -- In most cases, the letters of recommendation are coming from faculty, scholars or advisors who can assess your academic background and your ability to carry out research as well as teaching. Optional non-academic recommendations may also be submitted.

Application Requirements (cont.)

•***Can I submit more than 3 recommendation letters?*** -- The files have to contain 3 recommendation letters only.

•***Can I send photocopies of my diplomas and transcripts?*** -- The Admissions Committee does not accept plain photocopies of your diplomas and transcripts. You need to have them certified by your university or by a notary, and if they are translated, to have them certified by an authorized translator or by a Consulate. **However, as our application process is fully electronic, we require electronic copies of the supporting documents to be uploaded on the application center. Selected candidates for admission will be asked to provide original copies to the PhD Admissions Office to secure their admission in the program.**

Admissions Process: still more details...

▷ <http://www.insead.edu/phd/faqs/index.cfm#adm>

- ***When can I expect an answer for my application?*** -- The Admissions Committee will review the files as of January. As soon as a decision has been made, the PhD Admissions Office will keep you informed. Normally, this will be by early March.
- ***Can I reapply if my file has been rejected?*** – Yes, you can reapply one more time. In such a case, we will keep your file and you will have to reapply online, update your CV and send a new version of your Statement of Purpose as well as new transcripts and diplomas, if any. More recent letters of recommendation can be submitted through our online application platform.
- ***I am not sure about the field to apply for. May I apply for two fields?*** -- If the PhD brochure does not enable you to choose your field of interest, we would advise you to speak to some of your professors. Nevertheless, the answer is: yes, you can apply for two fields the Admissions Committee will review your file in both fields.

Financial Information

▷ <http://www.insead.edu/phd/faqs/index.cfm#financial>

- **Does INSEAD charge a fee to apply for the PhD program?** -- Yes, there is an application fee of €50 for your application to INSEAD's PhD program.
- **What are the costs for studying in the INSEAD PhD "Program?"** – The costs are the tuition and fees. These are currently set at 30,000 € per year for years one and two, and 5,000 € per year for years three and four, after admission to candidacy until graduation.
- **Could you tell me all about the scholarships INSEAD offers for the PhD studies?** A full INSEAD scholarship provides for a tuition and fees waiver plus a living allowance, based on local cost, which currently ranges between 18,780 € and 23,880 € for a full year of study in Fontainebleau and 44,000 SGD and 60,000 SGD for a full year of study in Singapore (variation according to family composition: single, married, married with children).

Financial Information (cont.)

- ***How long do the PhD scholarships last? Are there any special conditions linked to them?*** -- INSEAD scholarships are available during the first five years of PhD study, and may be renewed annually contingent upon satisfactory progress in the program.
- ***How do I go about applying for financial aid?*** --A proposal will be made to you upon your being admitted to the program.
- ***What happens if I have secured external financial support as well?*** -- Indeed, candidates are expected to seek external financial support where available, and students having obtained partial outside financing are eligible for complementary INSEAD scholarship funding.

Campus Visits

▷ <http://www.insead.edu/phd/faqs/index.cfm#campus>

- *Is it possible to visit the campus before application?* – Yes. You are indeed very welcome to come to Fontainebleau and Singapore and visit INSEAD's campuses. If you contact the PhD Office, a meeting can be arranged with the Assistant Director of the program or a Program Coordinator who will be able to answer your questions. Yet, prior to admission, owing to their very tight schedule, a meeting with the PhD students or INSEAD's faculty cannot be set up.

Miscellaneous

- ***Are there teaching opportunities during the PhD Studies?*** – Our current PhD students are given possibility to do some teaching during their doctoral studies at INSEAD. This experience is reflected on the PhD student personal pages, in particular of those who are on the job market.

http://www.insead.edu/phd/careers/current_intro.cfm

Contact Information

▷ http://www.insead.edu/phd/contact_us/index.cfm

If you need any further information, please do not hesitate to contact the PhD Office:

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